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15 **UNITED STATES DISTRICT COURT**  
16 **CENTRAL DISTRICT OF CALIFORNIA**  
17 **WESTERN DIVISION**

18 C&M PHARMACY INC., d/b/a  
19 PARVIN'S PHARMACY & KATZ  
20 PHARMACY, on behalf of itself and  
21 all others similarly situated,

22 Plaintiff,

23 v.

24 GOODRX, INC.; GOODRX  
25 HOLDINGS, INC.; CAREMARK,  
26 L.L.C.; EXPRESS SCRIPTS, INC.;  
27 MEDIMPACT HEALTHCARE  
28 SYSTEMS, INC.; and NAVITUS  
HEALTH SOLUTIONS, LLC,

Defendants.

Case No.

**CLASS ACTION COMPLAINT**

Jury Trial Demanded

1 **I. INTRODUCTION**

2 1. Plaintiff C&M Pharmacy Inc., d/b/a Parvin’s Pharmacy & Katz  
3 Pharmacy (“Plaintiff”), brings this antitrust class action to put a stop to Defendants’  
4 illegal price-fixing scheme, which targets independent pharmacies like Plaintiff.  
5 Defendants—a generic-drug coupon provider (GoodRx) and four leading pharmacy  
6 benefit managers, or PBMs (Caremark, Express Scripts, MedImpact, and Navitus  
7 (collectively “PBM Defendants”)—are ostensibly competitors for pharmacy  
8 reimbursements when patients fill prescriptions for generic medications. But rather  
9 than compete, GoodRx and the PBM Defendants agreed to artificially suppress  
10 prescription drug reimbursement rates paid to independent pharmacies, and to  
11 increase fees charged to pharmacies, on all GoodRx-related transactions. This  
12 conspiracy has caused harm to independent pharmacies throughout the United States.

13 2. PBMs contract with health plan sponsors to administer prescription  
14 benefit services. A PBM creates a network of pharmacies where plan members can  
15 fill prescriptions under their insurance benefits. For pharmacies (especially local,  
16 independent pharmacies), being “in network” with large PBMs, such as the PBM  
17 Defendants, is a matter of survival. These PBMs—among the largest PBMs in the  
18 country—control pharmacies’ access to patients: if a pharmacy is not in a PBM’s  
19 network, it cannot obtain reimbursement from health plans associated with the PBM,  
20 and those insurers’ members will not patronize that pharmacy. Nationwide, close to  
21 two-thirds of all prescriptions filled in the United States are processed through one  
22 of these four PBMs. In some areas of the country, that number is as high as 97%.  
23 Losing access to patients affiliated with one or more PBMs could cost an independent  
24 pharmacy its business.

25 3. PBMs use this as leverage to underpay pharmacies. PBMs force  
26 independent pharmacies to accept unreasonably low reimbursement rates—leaving  
27 reimbursements that are less than a pharmacy’s acquisition costs. As a result of this  
28

1 pharmacies with, on average, a margin of just \$0.03 per pill dispensed, and often  
2 dynamic, local independent pharmacies across the U.S. are struggling to survive.  
3 Once a staple of every community, today there are only about 20,000 independent  
4 pharmacies left, and over a third of them are at imminent risk of insolvency. This  
5 benefits the PBMs, while harming the patients and communities the independent  
6 pharmacies serve. When independent pharmacies go out of business, patients lose  
7 access to healthcare and there is less competition in the pharmacy industry, which  
8 increases prescription prices.

9 4. GoodRx, Inc. was designed to profit from the broken system the PBMs  
10 created. GoodRx aggregates generic drug prices from multiple PBMs and uses an  
11 algorithm to show patients the lowest available price for their specific prescription at  
12 local pharmacies. The patient can present a GoodRx discount code at the pharmacy  
13 counter to take advantage of GoodRx's prices. In exchange for an annual or monthly  
14 subscription fee, GoodRx allows patients to access further discounts at select  
15 pharmacies.

16 5. Since its inception in 2011, GoodRx has been a horizontal competitor  
17 of PBMs for prescription drug reimbursements, even as it benefited from prices those  
18 PBMs set. Each time a patient approached a pharmacy counter, they had a choice:  
19 they could *either* use their prescription drug benefit *or* they could use GoodRx. Not  
20 both.

21 6. In 2024, GoodRx and the PBM Defendants agreed to implement an  
22 "Integrated Savings Program" whereby Good RX agreed with the PBM Defendants  
23 to handle prescription reimbursements jointly. GoodRx integrated its algorithm and  
24 real-time pricing information from various PBM competitors directly into  
25 Caremark's, Express Scripts', MedImpact's, and Navitus's prescription  
26 reimbursement infrastructure.

27 7. Now, each time a pharmacy sends a prescription drug reimbursement  
28 request to one of the PBM Defendants, the PBM Defendant algorithmically checks

1 its own negotiated prescription drug price against those of its competitors (which are  
2 aggregated by GoodRx) and selects the lowest available rate at which to reimburse  
3 the pharmacy. The pharmacy's reimbursement rate is therefore set and determined  
4 by the GoodRx algorithm using real-time data.

5 8. As a result of this Integrated Savings Program scheme, Defendants  
6 artificially suppress the rate at which they reimburse pharmacies, and they increase  
7 the fees pharmacies must pay. They have implemented this conspiracy by sharing  
8 their own, and accessing their competitors', reimbursement information, using real-  
9 time, non-public, confidential, and proprietary generic-drug pricing information  
10 through an algorithm. And they profit handsomely: GoodRx has been able to increase  
11 the number of prescriptions on which it collects fees by 5% since starting this scheme,  
12 and the PBM Defendants have collected fees on additional prescriptions and grown  
13 their revenues considerably by paying less than their negotiated reimbursement rates  
14 for adjudicating prescription drug claims.

15 9. Defendants' collusive agreement to fix the price of pharmacy  
16 reimbursements for generic medicine is per se illegal under the federal antitrust laws.  
17 Defendants may not accomplish this forbidden price-fixing activity by passing their  
18 pricing information through an algorithm—especially not an algorithm maintained  
19 and operated by a horizontal competitor.

20 10. GoodRx and the PBM Defendants' scheme has injured Class Members,  
21 including local independent pharmacies, by tens, if not hundreds, of millions of  
22 dollars in under a year. Defendants' illegal conspiracy to underpay pharmacies must  
23 be stopped, and independent pharmacies must see their stolen earnings restored so  
24 they can continue to serve their communities and patients.

25 **II. JURISDICTION, VENUE, AND ASSIGNMENT**

26 11. This action arises under section 1 of the Sherman Act, 15 U.S.C. § 1,  
27 and section 4 of the Clayton Act, 15 U.S.C. § 15(a). The Court has subject matter  
28 jurisdiction under 28 U.S.C. §§ 1331(a) and (d), 1337(1), and 15 U.S.C. § 15.

1 12. Venue is appropriate within this district under 15 U.S.C. §§ 15(a), 22,  
2 (nationwide venue for antitrust matters), and 28 U.S.C. § 1391(b), (c), and (d)  
3 (general venue provisions).

4 13. Defendants transact business within this district, transact their affairs  
5 and carry out interstate trade and commerce in substantial part within this district,  
6 and/or their agents may be found in this district.

7 14. Defendants' conduct was within the flow of, was intended to, and did  
8 have a substantial effect on, interstate commerce of the United States, including in  
9 this district.

10 15. During the class period, Defendants offered and processed  
11 reimbursements for prescription drug claims in an uninterrupted flow of interstate  
12 commerce.

13 16. During the class period, Defendants or one or more of their affiliates  
14 used the instrumentalities of interstate commerce in furtherance of the conspiracy  
15 alleged herein. The conspiracy in which Defendants engaged had a direct, substantial,  
16 and reasonably foreseeable effect on interstate commerce.

17 17. This Court has personal jurisdiction over Defendants. All Defendants  
18 have transacted business, maintained substantial contacts with, and/or committed  
19 overt acts in furtherance of the illegal conspiracy throughout the United States,  
20 including within this district. The conspiracy was aimed at, and had the intended  
21 effect of, causing injury to persons and entities residing in, located in, or doing  
22 business within the United States, including in this district.

23 **III. PARTIES**

24 18. Plaintiff C&M Pharmacy Inc., d/b/a/ Parvin's Pharmacy and Katz  
25 Pharmacy, is incorporated under the laws of the Pennsylvania. Parvin's Pharmacy is  
26 located at 30 North Bryn Mawr Avenue, Bryn Mawr, PA 19010 and Katz Pharmacy  
27 is located at 2 East Eagle Road, Havertown, PA 19083. Plaintiff independently owns  
28

1 and operates the two pharmacies that have served the Bryn Mawr and Havertown,  
2 Pennsylvania communities for over 25 years.

3 19. Defendant GoodRx, Inc. is a Delaware corporation with its principal  
4 place of business located at 2701 Olympic Boulevard, West Building Suite 200,  
5 Santa Monica, California, 90404. It is a wholly owned subsidiary of GoodRx  
6 Intermediate Holdings, LLC, which in turn is a wholly owned subsidiary of GoodRx  
7 Holdings, Inc. GoodRx processes 2.5% of all prescription drug claims in the United  
8 States.

9 20. Defendant GoodRx Holdings, Inc., is a Delaware corporation with its  
10 principal place of business located at 2701 Olympic Boulevard, West Building Suite  
11 200, Santa Monica, California, 90404.

12 21. Defendants GoodRx, Inc. and GoodRx Holdings, Inc., are collectively  
13 referred to in this complaint as “GoodRx.”

14 22. Defendant Caremark, L.L.C. (“Caremark”) is a Delaware corporation  
15 with its principal place of business located at One CVS Drive, Woonsocket, Rhode  
16 Island, 02895. It is a wholly owned subsidiary of CVS Health Corporation, a  
17 Delaware corporation with its principal place of business located at the same address.  
18 In 2023, Caremark processed 34% of all prescription drug claims in the United States.  
19 It manages prescription benefits accessed by more than 100 million Americans,  
20 representing nearly one third of all lives covered by insurance (“covered lives”), and  
21 30% of the entire U.S. population.

22 23. Defendant Express Scripts, Inc. (“Express Scripts”), is a Delaware  
23 corporation with its principal place of business located at One Express Way, Saint  
24 Louis, Missouri, 63121. It is a wholly owned subsidiary of Express Scripts Holding  
25 Company, also a Delaware corporation with its principal place of business at the same  
26 address. Express Scripts Holding Company is itself a wholly owned subsidiary of  
27 The Cigna Group, a Delaware Corporation with its principal place of business located  
28 at 900 Cottage Grove Road, Bloomfield, Connecticut, 06002. Express Scripts

1 commands a 23% market share in the market for prescription drug claim  
2 reimbursements, measured by the total equivalent prescription claims managed in  
3 2023.

4 24. Defendant MedImpact Healthcare Systems, Inc. (“MedImpact”), is a  
5 privately held California corporation with its principal place of business located at  
6 10181 Scripts Gateway Court, San Diego, California, 92131. MedImpact commands  
7 a 5% market share in the prescription drug claim reimbursement market, measured  
8 by the total equivalent prescription claims managed in 2023. And it covers more than  
9 55 million patients, or more than 18% of covered lives.

10 25. Defendant Navitus Health Solutions, LLC (“Navitus”) is a privately  
11 held Wisconsin corporation with its principal place of business at 361 Integrity Drive,  
12 Madison, Wisconsin, 53717. It is jointly owned by SSM Health Care Corporation, a  
13 non-profit headquartered in Saint Louis, Missouri, and Costco Wholesale  
14 Corporation, a Washington corporation with its principal place of business located at  
15 999 Lake Drive, Issaquah, Washington, 98027. Navitus manages the prescription  
16 benefits of approximately 7 million Americans, representing approximately 2.3% of  
17 covered lives.

18 26. The PBM Defendants collectively process close to two-thirds of  
19 prescription claims processed in the United States each year, and they control  
20 pharmacies’ access to more than 87% of patients with insurance.

#### 21 **IV. INDUSTRY BACKGROUND**

22 27. The prescription drug distribution chain is a complicated, multifaceted  
23 web of players: Pharmaceutical companies make and sell prescription drugs. Doctors  
24 prescribe drugs. Pharmacies dispense the drugs. Plan sponsors (often employers)  
25 offer health plans to their patient-members that help pay for those drugs. Insurers  
26 help pay for a portion of the cost of the drugs. And patients are prescribed and  
27 consume the drugs. But at the center of this web are unseen middlemen: the PBMs.

28

1 28. GoodRx also sits in the middle of this space through a drug discount  
2 program. Although GoodRx emerged as a competitor positioned to try to disrupt the  
3 PBM industry, instead, it has colluded with the PBMs to enrich both itself and the  
4 PBM Defendants, at the expense of independent pharmacies and the communities  
5 they serve.

6 **A. PBMs are Powerful Middlemen who are Responsible for Pricing**  
7 **Prescriptions to Patients and Independent Pharmacies**

8 29. When PBMs first emerged more than 50 years ago, they served  
9 predominantly as claims processors, to help pharmacists process the transactions  
10 necessitated when a patient fills a prescription. In fact, the first PBMs were founded  
11 by pharmacists to help pharmacists.

12 30. In their modern form, though, these PBMs have morphed into behemoth  
13 middlemen: they can manipulate, and profit from, almost every step in the  
14 prescription drug supply chain. Senator Ron Wyden has called PBMs “one of the  
15 most confounding, gnarled riddles in American health care today,” noting:

16 Pharmacy benefit managers are among the most profitable companies  
17 in America. What these pharmacy benefit managers actually do to rake  
18 in all of these profits [is] amystery . . . . [W]hether pharmacy benefit  
19 managers bring any real value to [patients] is a mystery.<sup>1</sup>

20 31. PBMs limit patients’ medication choices and force patients to shoulder  
21 additional costs. Rather than process all prescription transactions, they decide which  
22 medications a patient can access through their insurance.<sup>2</sup> For some expensive drugs,  
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24 <sup>1</sup> U.S. Senate Committee on Finance Hr’g, *Drug Pricing in America: A Prescription*  
25 *for Change, Part III* at 2–3 (Apr. 9, 2019).

26 <sup>2</sup> Internal PBM documents recently unearthed by the Federal Trade Commission  
27 (“FTC”) show that PBMs “make formulary determinations to maximize profits” for  
28 themselves and their integrated insurers. That is, they replace scientific and medical



1 PBMs impose onerous barriers to patients trying to access a prescribed drug, such as  
2 requiring prior authorization, imposing step therapy requirements, or setting supply  
3 limits.

4 32. Today, most of the largest PBMs are parts of vertically integrated  
5 conglomerates encompassing almost all facets of the prescription drug supply chain.<sup>3</sup>  
6 All major PBMs share one common trait: they are vertically integrated with in-house  
7 mail-order, specialty, and (sometimes) brick-and-mortar pharmacies that compete  
8 directly with local independent pharmacies. This vertical integration, coupled with  
9 their power within the drug supply chain, gives PBMs both the motive and means to  
10 harm local community pharmacies to help their own affiliated pharmacies.

11 33. The pathway to payment for pharmacies is complex and involves  
12 multiple entities within the pharmaceutical drug distribution chain. But the overall  
13 economics of an independent pharmacy are quite simple: to remain in business, an  
14 independent pharmacy must make more money than it spends.

15 34. PBMs play a central role in determining how independent pharmacies  
16 get paid for dispensing prescriptions to insured patients. When an independent  
17 pharmacy dispenses a prescription, it inputs into a database the patient's insurance  
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19  
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21 \_\_\_\_\_  
judgement with their self-interested business judgment. FTC Interim Staff Report at  
22 10.

23 <sup>3</sup> Take Caremark, for example. It is owned by CVS Health. CVS Health also owns  
24 Aetna, CVS chain retail pharmacies ubiquitous across the United States, a specialty  
25 pharmacy called CVS Specialty, and a number of healthcare providers, including  
26 CVS's Minute Clinics, Oak Street Health, and Signify Health. Or Express Scripts: it  
27 is owned by the Cigna Group, which also owns insurer Cigna Healthcare, two  
28 specialty pharmacies, and several healthcare providers. Some PBMs are consolidated  
through other structures. For example, Navitus is owned, in part, by wholesale giant  
Costco, which operates pharmacies in many of its stores.

1 information along with the details of the prescription dispensed; the database returns  
2 information about the reimbursement rate for the drug and the patient's payment  
3 obligations, such as a copay or co-insurance, representing a portion of the cost of the  
4 drug. The pharmacy then bills the patient's PBM for the remainder. The PBM then  
5 reimburses the pharmacy at a contracted rate for the prescription and bills the  
6 patient's health plan sponsor (an insurer or the patient's employer) for handling the  
7 transaction at a rate agreed to between the PBM and the plan sponsor.

8 35. PBMs determine what pharmacies insureds can use. Belonging to a  
9 PBM's pharmacy network is critical to a pharmacy's survival, especially with respect  
10 to the largest PBMs because they control such a large share of the market: the three  
11 largest PBMs control 80% of covered lives nationally (Caremark and Express  
12 Scripts, two of the biggest three, collectively control access to 66% of covered lives).  
13 And, depending on the location of a pharmacy, a single PBM could account for nearly  
14 all covered lives.<sup>4</sup> If a pharmacy is not within a PBM's network, patients insured by  
15 health plans contracted with that PBM cannot use their prescription benefit at that  
16 store. Being out-of-network with, and thus unable to bill, even one PBM could  
17 render a small independent pharmacy financially unviable.

18 36. PBMs exploit this power that they have over pharmacies in several  
19 ways. *First*, they dictate the terms on which pharmacies are reimbursed for serving  
20 insureds. PBMs' control over pharmacy networks gives the entities tremendous  
21 contracting power. The contracts between PBMs and independent pharmacies are  
22 complex, opaque, and ever-changing; and their terms disadvantage independent  
23 pharmacies. These terms are not negotiated. Leading PBMs offer independent  
24 pharmacies lopsided, unilateral, take-it-or-leave-it contracts. Many of them maintain

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25 <sup>4</sup> José Guardado, *Policy Research Perspectives: Competition in Commercial PBM*  
26 *Markets and Vertical Integration of Health Insurers with PBMs: 2023 Update* at 25  
27 (2023). For example, in Vermont, Express Scripts controls access to 71% of lives;  
28 and the pairing of Express Scripts and Caremark control 97% of covered lives.

1 a “no redlining” policy, preventing independent pharmacies (but not large chain  
2 stores) from negotiating more reasonable terms. Pushing back on those terms could  
3 cost a local independent pharmacy its place in the PBM’s network.

4 37. *Second*, PBMs underpay independent pharmacies. Even though they are  
5 the ones providing prescription dispensing services, independent pharmacies get no  
6 say in how they are compensated for dispensing prescriptions. One study found that,  
7 as the amount that PBMs made on the prescription drug aripiprazole rose  
8 precipitously, pharmacies’ margins fell from \$3.89 to just \$0.21. When all generic  
9 drugs are analyzed, pharmacies’ average margins were just \$0.03 per pill dispensed;  
10 and for many drugs, pharmacies’ margins averaged a mere \$0.007. Many times,  
11 PBMs reimburse independent pharmacies less than it costs the pharmacy to dispense  
12 a prescription. PBMs use arbitrary pricing formulas to underpay independent  
13 pharmacists. They refuse to commit in their network contracts to any ascertainable  
14 or predictable reimbursement rate for generic drugs.

15 38. *Third*, PBMs charge independent pharmacies retroactive fees to further  
16 reduce independent pharmacies’ survival odds. For prescriptions filled by Medicare  
17 or Medicaid beneficiaries, PBMs extract Direct and Indirect Remuneration, or  
18 “DIR,” fees—non-transparent fees ostensibly tied to a pharmacy’s performance on  
19 metrics like patient medication adherence or patient outcomes. Total DIR fees  
20 collected from pharmacies have ballooned 3400% from \$500 million in 2014 to \$17.1  
21 billion in 2022.<sup>5</sup> For commercially insured beneficiaries, PBMs extract money from

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22  
23 <sup>5</sup> McKesson, *Ask an Expert: Strategies for DIR Fees*,  
24 [www.mckesson.com/pharmacy-management/health-systems/prescribed-](http://www.mckesson.com/pharmacy-management/health-systems/prescribed-perspectives/ask-an-expert-dir-fees/)  
25 [perspectives/ask-an-expert-dir-fees/](http://www.mckesson.com/pharmacy-management/health-systems/prescribed-perspectives/ask-an-expert-dir-fees/) (last accessed Feb. 3, 2025). These fees harm  
26 patients too. PBMs will often negotiate a higher price with Medicare Part D plan  
27 sponsors, in exchange for higher DIR fees. As the Center for Medicare Studies has  
28 noted, when PBMs do, they “shift costs from the part D plan sponsor to beneficiaries  
[i.e., patients] who utilize drugs in the form of higher cost-sharing” Nat’l Community  
Pharm. Ass’n, *2023 NCPA Digest* at 332. 1. And PBMs’ regularly collect more DIR

1 pharmacies in other ways: a common tactic is a “clawback.” A clawback occurs when  
2 a PBM tells a pharmacy to collect a copay significantly higher than the actual value  
3 of the drug (which it keeps secret), only to later claw that money back from the  
4 pharmacy. In one example, a PBM instructed the pharmacist to collect a \$50.00 copay  
5 from the patient, but clawed back most of that payment, leaving the pharmacy with  
6 just \$11.65. Even though the PBM paid nothing at all towards the cost of the drug, it  
7 pocketed the remaining \$38.35.

8 39. *Fourth*, PBMs leverage specialty drugs to further increase their profits  
9 at the expense of independent pharmacies. Specialty drugs, such as those that treat  
10 cancer and heart disease, now account for 40 to 50 percent of total pharmaceutical  
11 dispensing revenue nationwide. Each of the six largest PBMs now operates its own  
12 specialty pharmacy, which primarily dispense these high-cost specialty medications.

13 40. According to a recent FTC report, the “Big 3” PBMs Caremark Rx,  
14 Express Scripts and OptumRx mark up the prices of many specialty generic drugs by  
15 *hundreds or thousands of percent*—and reimburse their affiliated pharmacies at a  
16 higher rate than unaffiliated pharmacies for specialty generic drugs.<sup>6</sup> The FTC also  
17 concluded that the Big 3 PBMs may be steering their most profitable prescriptions  
18 away from Independent Pharmacies and to their own affiliated pharmacies.

19 41. The money PBMs take from pharmacies is staggering. A recent study  
20 by Nephron Research showed that PBM profits from fees collected by PBMs have  
21 increased by more than 300% in the last decade. Today, 42 cents of every dollar spent  
22 on prescription drugs is diverted to PBMs. This represents trillions in revenues in the  
23 PBM industry every year.

24  
25 \_\_\_\_\_  
26 fees than they report, which translates into profits for them and for their plan-sponsor  
clients, but not into reduced premiums for patients. *Id.*

27 <sup>6</sup> Fed. Trade Comm’n, *Specialty generic Drugs: A Growing Profit Center for*  
28 *Vertically Integrated Pharmacy Benefit Managers*, Interim Staff Report (2025).

1 42. The House Committee on Oversight and Accountability found that  
2 “PBMs inflate prescription drug costs and interfere with patient care for their own  
3 financial benefit.”<sup>7</sup> The Committee’s specific findings include the following:

- 4 a. There is “evidence that PBMs share patient information  
5 and data across their many integrated companies for the  
6 specific and anticompetitive purpose of steering patients  
7 to pharmacies a PBM owns.”
- 8 b. “PBMs have sought to use their position to artificially  
9 reduce reimbursement rates for competing pharmacies.”
- 10 c. “[F]ederal government, states, and private payers have  
11 found PBMs to have utilized opaque pricing and  
12 utilization schemes to overcharge plans and payers by  
13 hundreds of millions of dollars.”
- 14 d. “PBMs have intentionally overcharged or withheld rebates  
15 and fees from many taxpayer-funded health programs.”
- 16 e. “[I]n these taxpayer-funded health programs, PBMs use  
17 their position as middlemen to steer patients to the  
18 pharmacies they own rather than pharmacies that may  
19 have closer proximity or provide better care.”<sup>8</sup>

20 **B. GoodRx is a Horizontal Competitor of the PBM Defendants**

21 43. GoodRx operates a drug discount program. Drug discount cards have  
22 been a feature of the prescription drug benefit landscape for more than a decade. They  
23 profit from incentivizing patients to bypass their own insurance plans and instead use  
24 a discount card to minimize their out-of-pocket obligations for their prescription drug  
25 needs.

26  
27 <sup>7</sup> House Committee on Oversight and Accountability Staff Report, *The Role of*  
28 *Pharmacy Benefit Managers in Prescription Drug Markets* (2024) at 3.

<sup>8</sup> *Id.* at 4.

1 44. Discount cards can be specific to a particular drug manufacturer<sup>9</sup> or to a  
2 designated pharmacy.<sup>10</sup> Or a discount program, like GoodRx's, can aggregate  
3 information from several sources to advertise the lowest discounted price available  
4 across multiple programs. Each one serves the same purpose: to offer patients a lower  
5 out-of-pocket cost for expensive prescription drugs.

6 45. Most prescription discount cards are available to patients at no cost and  
7 are conveniently available over the Internet. When a patient decides to use a discount  
8 card, they need only present it to a participating pharmacy, just as they would  
9 otherwise present an insurance card. The discount available through the discount card  
10 is usually backed by a PBM (the supplying PBM)—which is not always the PBM  
11 that administers the patient's pharmacy benefit (the patient's PBM). When the  
12 discount, offered through the discount card, is used to fill a prescription, the  
13 prescription is processed through the supplying PBM. The price charged to the  
14 patient at the pharmacy reflects not only the cost of the prescription, but also the fees  
15 the pharmacy must pay to the supplying PBM, a portion of which the supplying PBM  
16 passes on to the discount card program as payment for connecting the patient to the  
17 PBM.

18 46. Discount cards ordinarily must be used instead of, not in addition to, a  
19 patient's insured prescription benefit. As a result, the medication costs offered by  
20 drug discount cards do not count towards satisfying a patient's insurance deductible  
21 or out-of-pocket maximums. When a patient uses a discount card, they are bypassing  
22 their insurance, and, as a result, are bypassing and decreasing the revenues for the  
23 patient's PBM.

24 \_\_\_\_\_  
25 <sup>9</sup> These discount cards are commonly specific to certain brand-name drugs, and are  
26 intended to be used in conjunction with a patient's insurance.

27 <sup>10</sup> These are traditionally reserved to large pharmacies, not smaller independent  
28 pharmacies like Plaintiff and Class Members (such as Kroger's Rx Savings Club,  
discussed below).

1 47. While there are several discount card programs available, GoodRx is the  
2 largest. It accounts for 44% of discount-card-facilitated transactions—more than  
3 triple the transactions facilitated by its next largest competitor.

4 **1. GoodRx Originally Served Primarily Uninsured or Underinsured**  
5 **Patients Who Would Otherwise Pay Skyrocketing List Prices for**  
6 **Prescriptions.**

7 48. GoodRx, Inc. was initially formed in 2011, and its ultimate parent  
8 company, GoodRx Holdings, Inc., was incorporated in September 2015. GoodRx  
9 went public in September 2020.

10 49. GoodRx offers multiple different services, including telehealth services  
11 for patients and direct-to-consumer advertising opportunities for brand-name drug  
12 companies. Its original offering and principal source of revenue is its discount card  
13 program, which it calls its “prescription pricing service.” Prescription pricing  
14 services have accounted for 72% to 97% of GoodRx’s revenue over the last six years.

15 50. GoodRx’s discount card program gathers drug pricing offers from a  
16 number of sources, including the PBM Defendants and other PBMs. When a PBM  
17 contracts with a pharmacy to establish a reimbursement rate for a prescription drug  
18 for members of the insurance plans it serves, it typically also negotiates a “consumer  
19 direct” or “cash network” price that can be accessed by patients who purchase  
20 prescriptions without using insurance. PBMs usually do not publish these prices, so  
21 they can be difficult for patients to find.

22 51. GoodRx aggregates these patient-direct prices for generic drugs from  
23 multiple PBMs and publishes them on its platform, which is accessible to patients  
24 through its website and smartphone app. These published prescription drug prices are  
25 refreshed on GoodRx’s platform at nearly real time.

26 52. When a patient accesses the GoodRx platform to search for the cost of  
27 their specific prescription in their local area, GoodRx displays the prices offered at  
28 specific local pharmacies. For example, if in May 2024, a patient in Fresno,

1 California, searched for available discounts on atorvastatin (generic Lipitor),  
2 GoodRx would present a range of prices at 8 nearby pharmacies ranging from \$10.85  
3 at Vons Pharmacy to \$22.72 at CVS or Target for a 30-day supply of the drug. This  
4 represents a savings from the manufacturers' list price of \$128.

5 53. GoodRx also offers a subscription service, called GoodRx Gold. In  
6 exchange for an annual or monthly subscription fee, patients can access further  
7 discounts at select pharmacies. For example, a 30-day supply of atorvastatin would  
8 cost a GoodRx Gold member in Fresno between \$7.05 at Vons Pharmacy and  
9 \$13.55 at CVS or Target.

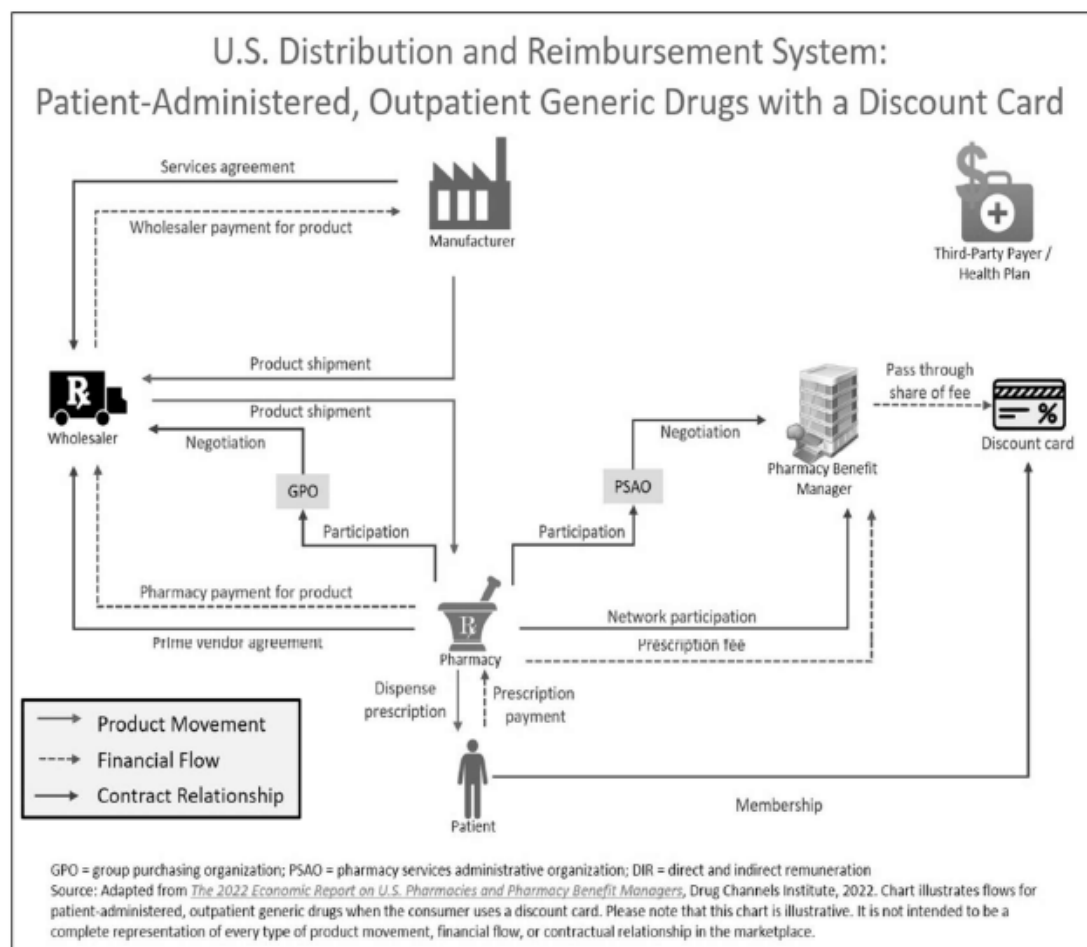
10 54. GoodRx did not negotiate these prices itself. Instead, GoodRx's  
11 published generic drug prices are a function of its contractual and non-contractual  
12 relationships with PBMs. Participating PBMs agree to allow GoodRx to publish the  
13 cash network prices they have negotiated with specific pharmacies. As a condition  
14 of entering network contracts with PBMs, participating pharmacies must agree to  
15 accept GoodRx coupons from cash-paying customers.

16 55. Historically, a patient who chooses to use GoodRx would do so by  
17 showing a GoodRx coupon to the pharmacist. That coupon provides the key  
18 information about the supplying PBM that has negotiated the offered rate with the  
19 pharmacy, including the BIN (or Bank Identification Number) and PCN (Processor  
20 Control Number) code. From the BIN and PCN, the pharmacy can identify which  
21 PBM it should transact with. When the patient presents that discount code at a  
22 participating pharmacy, the pharmacist inputs the code instead of the patient's  
23 insurance information; the supplying PBM processes the transaction, and the  
24 pharmacist charges the patient the supplying PBM's price published by GoodRx.

25 56. Typically, in a prescription transaction processed by a patient with  
26 insurance, the insurer is the primary payor, responsible for the bulk of the  
27 prescription's cost. Transactions through GoodRx, by contrast, effectively make the  
28 patient the payor. But they are not considered cash-pay transactions because they are



1 adjudicated by the supplying PBM. The supplying PBM collects from the pharmacy  
 2 a fee that represents not only compensation for the pharmacy, but also GoodRx's  
 3 compensation from the PBM for facilitating the transaction. This dynamic is mapped  
 4 out in the right half of the following chart:



21 57. GoodRx's average fee for each prescription processed through its  
 22 platform is approximately 15% of a patient's total retail cost, which typically hovers  
 23 around \$5.

24 **2. GoodRx Became a Useful Tool for Insure Patients and**  
 25 **Competed for Generic Prescriptions With the PBM**  
 26 **Defendants.**  
 27  
 28

1 58. Due to the savings it provides, GoodRx is increasingly used by insured  
2 patients as well. In 2020, when GoodRx Holdings, Inc., went public, 36% of patients  
3 who used GoodRx had commercial insurance, 38% were Medicare or Medicaid  
4 beneficiaries, and 26% were uninsured. Today, 60% of GoodRx users have  
5 commercial insurance, 31% are Medicare or Medicaid beneficiaries, and only 9% are  
6 uninsured.

7 59. This is thanks, in no small part to PBMs shifting ever more of the cost  
8 of medications onto patients.

9 60. When GoodRx entered the market as a standalone drug discount card  
10 program, GoodRx and PBMs competed for patients to choose their service at the  
11 pharmacy counter. When a commercially insured patient approached the pharmacy  
12 counter: (1) they could process their prescription through their insurance, using their  
13 PBM's pharmacy benefit; or (2) they could opt to use GoodRx's discount card. If the  
14 patient used their insurance, GoodRx could not profit from the transaction; if the  
15 patient chose to use GoodRx because GoodRx offered a lower price, then the  
16 patient's PBM would not profit from the transaction.

17 61. GoodRx itself acknowledges that it competes with the PBM Defendants,  
18 even though it often calls them "partners." GoodRx has stated that it competes with  
19 companies that provide savings off of list price on prescription drugs. This includes  
20 the PBM Defendants because, as GoodRx has admitted to investors, "nearly all  
21 PBMs also have consumer direct or cash network pricing that they negotiated with  
22 pharmacies for patients who choose to purchase prescriptions outside of insurance."  
23 If those PBMs opted to directly distribute their own pricing information and offer  
24 more accessible discounted prices to patients, that could decrease demand for  
25 GoodRx's services.

26 62. Likewise, the PBM Defendants acknowledge that they compete with  
27 GoodRx. Express Scripts, for example, acknowledges that one of the "primary  
28 competitive factors" affecting its business is its "provider networks"—including

1 pharmacy networks—and, more specifically, “the ability to[] negotiate with retail  
2 pharmacies.” Caremark, too, acknowledges that the “primary competitive factors” it  
3 contends with include its “ability to . . . negotiate favorable discounts from, and  
4 access to, retail pharmacy networks.” Indeed, Caremark acknowledged that  
5 “[c]ompetitive pressures in the retail pharmacy industry are increasing,” including  
6 pressures from “the growth of discount card programs.” Navitus claims it gains a  
7 competitive edge by negotiating “improved pharmacy network rates,” particularly  
8 with respect to generic drugs. And MedImpact attempts to distinguish its pharmacy  
9 benefit services by boasting about the breadth of its network.

## 10 **V. THE GOODRX INTEGRATED SAVINGS PROGRAM CARTEL**

### 11 **A. Rather Than Compete With GoodRx, The PBM Defendants Decided** 12 **to Collude With It.**

13 63. GoodRx’s service—providing a discount card to patients who cannot,  
14 or choose not to, use their insurance benefit to cover the high cost of drugs—has been  
15 wildly successful. By the time the company went public in 2020, its annual revenue  
16 (from 2019) had already reached \$388 million, with \$66 million of that being net  
17 income. And its profitability only grew from there: in 2020, it reported \$550.7 million  
18 in revenue; in 2021, it reported \$745.4 million; and in 2022 it reported \$766.6 million.  
19 But in the middle of 2022, GoodRx hit a stumbling block: one of its key partnerships  
20 dried up, leaving it to report a lower revenue for the first time. At the same time,  
21 PBMs began feeling increasing competitive pressure—especially from discount card  
22 programs. From these dynamics, an idea was born: GoodRx and the PBM Defendants  
23 decided to stop competing, and instead began colluding to depress and fix prices.

#### 24 **1. In 2022, GoodRx’s Business Model Was Threatened When** 25 **Kroger Grocery Stores Ended an Existing Discount** 26 **Partnership With GoodRx.**

27 64. For many years, GoodRx benefited from a discount card program jointly  
28 operated by GoodRx and The Kroger Company (“Kroger”). Called the “Kroger Rx

1 Savings Club,” the program brought in considerable revenue to GoodRx—about  
2 \$150 million per year.

3 65. That stopped when Kroger announced in early 2022 that it would end  
4 the program and no longer accept GoodRx discounts at the pharmacy counter. As  
5 GoodRx acknowledged to investors in the spring of 2022:

6 Recently, we recognized a grocery chain sustained actions that  
7 impacted acceptance of discounts from most PBMs for a subset of  
8 drugs.

9 This impacted the acceptance of many PBM discounts for certain drugs  
10 at the grocery stores, which affected many parties, including GoodRx.  
11 As many of the discounts on GoodRx are provided by PBMs, this issue  
12 directly impacted our customers. . . . In April [2022], this dynamic  
13 intensified, impacting more drugs and more of the groceries and  
14 pharmacies, leading to significant lost volumes and an expected greater  
15 impact on our Q2 and full year prescription transactions revenue.

16 66. Even though Kroger had comprised less than 5% of pharmacies that  
17 accepted GoodRx cards and accounted for less than 3% of total U.S. prescription  
18 revenues, the program accounted for almost one quarter of GoodRx’s prescription  
19 transaction revenue.

20 67. Kroger’s discount program has been phased out; it formally ended on  
21 July 1, 2024.

22 **2. In 2023, GoodRx Found a Solution: It Partnered With the**  
23 **PBM Defendants to Collect Fees on Prescriptions Processed**  
24 **Through Insurance, not Just Cash Pay.**

25 68. After Kroger announced the termination of its partnership with GoodRx,  
26 GoodRx’s stock, which had opened at \$33 per share less than two years earlier,  
27 plummeted to under \$7 a share. For the next year, GoodRx’s stock price hovered  
28 between \$4.11 and \$8.11.

1           69. In 2023, GoodRx reported \$750.3 million in revenue—a \$16 million  
2 drop from the year before. To maintain value for investors, GoodRx needed a solution  
3 that could rake in a large volume of prescription claims in a market where it already  
4 accounted for nearly half of all discount-card transactions in a field with many  
5 competitors.

6           70. In 2023, GoodRX found a solution. Forsaking a long tradition of  
7 competition for patients between PBMs and discount card programs, GoodRx created  
8 an “Integrated Savings Program,” and partnered up with the PBM Defendants to  
9 incorporate GoodRx’s discounts into the PBMs’ pharmacy benefits.

10           71. During an earnings call on November 8, 2022, GoodRx announced the  
11 first Integrated Savings Program collaboration with Express Scripts to commence in  
12 early 2023. Under a new program, which Express Scripts called Price Assure, eligible  
13 Express Scripts group members would automatically access GoodRx prices for  
14 generic drugs as part of their pharmacy benefit. Through this collaboration, GoodRx  
15 boasted, the company could gain access to many new users—and charge new fees—  
16 and Express Scripts could keep collecting fees from members who might otherwise  
17 resort to GoodRx because the program “keeps visibility of the eligible members[’]  
18 GoodRx claims within the pharmacy benefit.” The program launched in or around  
19 February 2023.

20           72. On July 12, 2023, CVS Health announced a second Integrated Savings  
21 Program partnership with GoodRx of its own. CVS called it the “Caremark® Cost  
22 Saver™” program. According to the press release, as of January 1, 2024, “CVS  
23 Caremark’s eligible members [would] have automatic access to GoodRx’s  
24 prescription pricing to allow them to pay lower prices, when available, on generic  
25 medications in a seamless experience at the pharmacy counter.”<sup>11</sup> Under this

26 <sup>11</sup> CVS Health Press Release, *CVS Caremark and GoodRx to launch Caremark®*  
27 *Cost Saver™ to help lower out-of-pocket drug costs for CVS Caremark clients’*  
28 *members* (July 12, 2023).

1 program, patients’ out-of-pocket cost would count towards plan members’  
2 deductibles and out- of-pocket maximums. No longer would patients have to choose  
3 between the prices offered by two competitors: Caremark and GoodRx. Instead, as  
4 Scott Wagner, Interim CEO of GoodRx put it:

5 Through this program, patients don’t have to choose between using  
6 their pharmacy benefit or using GoodRx to save on their  
7 prescriptions—now they can do both right at the counter so they have  
8 confidence they are always paying  
9 the lowest available price.

10 73. On September 13, 2023, GoodRx and MedImpact announced their  
11 partnership starting January 1, 2024. MedImpact would integrate GoodRx’s platform  
12 into its pharmacy benefit, so that when a MedImpact member filled a generic  
13 prescription at the pharmacy counter, the member would automatically benefit from  
14 GoodRx’s prices, if they were lower than the prices MedImpact otherwise offered.  
15 The patient’s cost-sharing obligations would count towards their deductible.<sup>12</sup> In the  
16 press release announcing the GoodRx-MedImpact partnership, GoodRx boasted that  
17 this “program” now “reach[ed] over 60% of insured lives.”<sup>13</sup>

18 74. On October 12, 2023, GoodRx and Navitus announced that they, too,  
19 would team up to provide Navitus’ members with “automatic access to GoodRx  
20 prices on generic drugs in a seamless experience at the pharmacy counter.” They  
21 called the program the “Savings Connect” Program in January of 2024.<sup>14</sup> Once again,  
22  
23

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24  
25 <sup>12</sup> GoodRx Press Release, GoodRx and MedImpact Announce Program to Ensure  
26 Seamless Access to Affordable Prescriptions (Sept. 13, 2023).

27 <sup>13</sup> *Id.*

28 <sup>14</sup> GoodRx Press Release, GoodRx and Navitus Health Solutions Announce Savings  
Connect Program to Deliver Lower Prescription Prices for Navitus Members (Oct.  
12, 2023).

1 GoodRx made clear that two former competitors had decided to collude, rather than  
2 compete. Under the program:

3 Consumers no longer have to . . . choose between using their insurance  
4 or a discounted price available through GoodRx. Both prices are  
5 compared behind the scenes and the lowest one is delivered directly to  
6 the consumer.<sup>15</sup>

7 75. These press releases from GoodRx and the PBM Defendants reveal the  
8 core contours of their scheme. First, GoodRx and the PBM Defendants agreed to  
9 share confidential data and information: the prices at which the PBMs offered a  
10 prescription medication and the lowest price accessed by GoodRx. Second, they  
11 agreed to integrate their operations. And third, they agreed to eliminate customer  
12 choice by collaborating rather than competing.

13 76. While the PBM Defendants dressed this collaboration with GoodRx up  
14 in different names—Price Assure, Cost Saver, Savings Connect—GoodRx has  
15 acknowledged it is all one initiative: GoodRx’s Integrated Savings Program. All  
16 PBM Defendants agreed with GoodRx to engage in the same conduct: to share  
17 confidential reimbursement data with GoodRx; to benefit from the prices negotiated  
18 by competitors; and to collude, rather than compete. This agreement is referred to in  
19 this complaint as the “GoodRx Integrated Savings Program cartel.”

20 77. The GoodRx Integrated Savings Program cartel is comprised of  
21 GoodRx and the four PBM Defendants who have integrated GoodRx’s algorithm into  
22 their processes for reimbursing insured prescription claims. It does not include  
23 supplying PBMs that supply their prices to GoodRx but have not incorporated  
24 GoodRx into their claims processing.

25 **3. The GoodRx Integrated Savings Program Cartel Works Together**  
26 **to Collectively Suppress Payments to Independent Pharmacies.**

27  
28 <sup>15</sup> *Id.*

1           78. The GoodRx Integrated Savings Program cartel forces small  
2 independent pharmacies to pay additional fees and artificially reduces their  
3 compensation for prescription drugs.

4           79. First, the main purpose and effect of the GoodRx Integrated Savings  
5 Program cartel is to pay pharmacies less for prescriptions they dispense. Each time  
6 an insured whose health plan has contracted with one of the PBM Defendants  
7 presents a prescription and their insurance card to a pharmacist, the PBM searches  
8 for the lowest possible price paid to the pharmacy by any PBM. For a real-world  
9 example, Caremark contracted with a small pharmacy in Minnesota called Hopkins  
10 Drug Center. When a Caremark member presented their insurance card at Hopkins  
11 to pay for a prescription of 56 tablets of the antibiotic doxycycline 100 mg, Caremark  
12 searched GoodRx's pricing data and discovered that another PBM, called CerPassRx,  
13 had a negotiated rate of \$14.32 for that prescription at that pharmacy, which was  
14 lower than Caremark's negotiated price (and lower than the fair payment price of  
15 \$19.02). Facilitated by the GoodRx Integrated Savings Program cartel, Caremark  
16 paid CerPassRx's price, rather than the (higher) price it had negotiated with Hopkins.

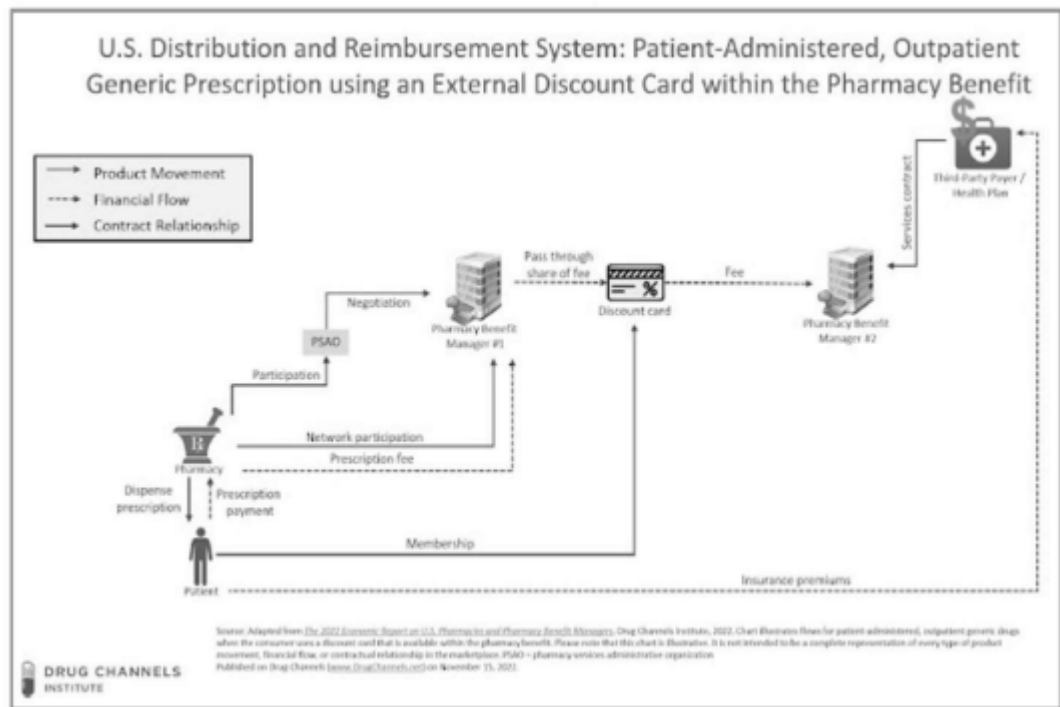
17           80. Second, the GoodRx Integrated Savings Program cartel inserts a second  
18 PBM into the flow of money in the prescription drug supply chain and enriches a  
19 patient's PBM each time a prescription is filled, even if that PBM had nothing to do  
20 with the prescription being filled.

21           81. In an ordinary pharmacy transaction using the GoodRx discount  
22 program, a patient must choose to use either GoodRx or their insurance; they cannot  
23 use both. When they opt to use GoodRx, as described above, GoodRx utilizes the  
24 lowest price negotiated by one of the dozen PBMs it has partnered with. That  
25 supplying PBM collects a fee from the filling pharmacy, and it shares a portion of  
26 that fee with GoodRx. But the patient's PBM collects nothing, because it has nothing  
27 to do with the transaction: the patient opted to exclude it.

28



82. But within the GoodRx Integrated Savings Program cartel, the patient does not choose between using GoodRx or their insurance: whenever they present their insurance card with their PBM’s name on it at the pharmacy counter, their PBM automatically scans GoodRx’s pricing data to determine whether one of its dozen competitors offers a lower price. If so, the patient’s PBM then directs the pharmacy to use that competitor PBM’s reimbursement price. When this happens, both the PBM that negotiated the price (PBM #1 in the diagram below) and the patient’s PBM (PBM #2) collect fees from pharmacy:



83. This causes small independent pharmacies to pay additional fees. GoodRx does not reduce the fee it collects or share a portion of its fee with the patient’s PBM; it collects the same fee regardless of whether its services are accessed through its regular discount card program or through the GoodRx Integrated Savings Program. Thus, in addition to collecting fees on prescriptions filled by patients that visit GoodRx’s website or use GoodRx’s app to present a coupon at the pharmacy counter, it also collects fees every time a GoodRx-supplied price is algorithmically

1 selected and used by one of the PBM Defendants. And, upon information and belief,  
2 the PBM that supplied the negotiated rate (PBM #1 in the above diagram)—a PBM  
3 that, many times, is not a member of the GoodRx Integrated Savings Program  
4 cartel— does not reduce its share of a fee to split that fee with a competitor.

5 84. GoodRx has estimated that its Integrated Savings Program will impact  
6 an estimated 500 million to 600 million prescriptions a year as it ramps up, enabling  
7 GoodRx to collect more than an estimated \$200 million from the program each year.  
8 And GoodRx expects to expand on that by bringing more PBMs into the conspiracy  
9 over time, and to convince the PBM Defendants to apply the cartel's activities to  
10 additional payors that have contracted with those PBMs.

11 **B. The Partnership Between GoodRx and the PBM Defendants Constitute**  
12 **an Antitrust Cartel.**

13 **1. There is Direct Evidence of a Conspiracy to Suppress the Prices of**  
14 **Pharmacy Dispensing Services, and not to Compete.**

15 85. There is direct evidence that members of the GoodRx Integrated Savings  
16 Program cartel have agreed to suppress reimbursements to independent pharmacies  
17 in GoodRx-related transactions. The direct evidence includes: (i) the agreements  
18 between GoodRx and the PBM Defendants, and (ii) public statements and  
19 communications by GoodRx and the PBM Defendants admitting to the existence of  
20 these contracts.

21 **(i) GoodRx and the PBM Defendants Agreed not to Compete.**

22 86. Each of the PBM Defendants that has joined the GoodRx Integrated  
23 Savings Program cartel agreed to share pricing data with GoodRx in real time; to  
24 utilize competing PBMs' reimbursement prices if those prices were lower than their  
25 own; to allow GoodRx to set the price of any prescription reimbursement; to split the  
26 savings generated by this scheme with GoodRx; and not to compete with GoodRx.

27 87. Under the agreements, each time a PBM Defendant's member presents  
28 a prescription along with their insurance card at the pharmacy counter, that PBM

1 Defendant accesses GoodRx’s pricing information for that prescription. GoodRx’s  
2 pricing information is an aggregate of multiple PBMs’ pricing information—  
3 including several PBMs that have not joined the GoodRx Integrated Savings Program  
4 cartel. Whenever one of the prices aggregated by GoodRx is lower than a PBM  
5 Defendant’s price for a given prescription, the PBM Defendant has agreed to use the  
6 price supplied by GoodRx, rather than the price it itself negotiated. And when they  
7 do so, the PBM Defendants and GoodRx have agreed to both profit from the reduced  
8 price.

9 88. As GoodRx has publicly explained, whenever it enters a contract with a  
10 PBM, its contract “include[s] provisions that, among others, restrict the ability of  
11 PBMs . . . to compete with us and solicit our customers.” In other words, the contracts  
12 between GoodRx and each PBM Defendant include an express agreement not to  
13 compete. Members of the GoodRx cartel have all agreed—and know, thanks to  
14 GoodRx’s public statements, that the others have agreed—not to attempt to draw  
15 patients away from each other.

16 **(ii) Public Statements by GoodRx and the PBM Defendants**  
17 **Confirm They Agreed not to Compete**

18 89. GoodRx, Caremark, Express Scripts, MedImpact, and Navitus have all  
19 issued press releases confirming that they have entered into agreements to integrate  
20 GoodRx into the PBMs’ processes.<sup>16</sup> Each press release confirms the existence of an  
21 agreement and the core contours of the GoodRx Integrated Savings Program cartel:  
22

23 <sup>16</sup> See Community Health Options Press Release, *Express Scripts Pharmacy Benefit*  
24 *Offers Members Seamless Savings with GoodRx* (Mar. 16, 2023); CVS Health Press  
25 Release, *CVS Caremark and GoodRx to launch Caremark® Cost Saver™ to help*  
26 *lower out-of-pocket drug costs for CVS Caremark clients’ members* (July 12, 2023);  
27 GoodRx Press Release, *GoodRx and MedImpact Announce Program to Ensure*  
28 *Seamless Access to Affordable Prescriptions* (Sept. 13, 2023); GoodRx Press  
Release, *GoodRx and Navitus Health Solutions Announce Savings Connect Program*  
*to Deliver Lower Prescription Prices for Navitus Members* (Oct. 12, 2023).

1 an agreement to share data, and to fix the reimbursement rates paid to pharmacies at  
2 the lowest available price for all GoodRx-related transactions.

3 90. GoodRx’s public statements to its investors also confirm the existence  
4 of the agreement. For example, in a 2024 Investor Day presentation, GoodRx boasted  
5 that its “integrated savings program embeds GoodRx directly into the member’s  
6 funded benefit plan,” and guarantees that pharmacies will be paid the “[l]esser of  
7 insurance price and GoodRx price for eligible medications.”

8 91. CVS Health—the parent company of Caremark—has also made public  
9 statements confirming the existence of the cartel. In its *recent Healthy 2030 2023*  
10 *Impact Report*, CVS Health reported:

11 Through a new collaboration with GoodRx™, Caremark Cost  
12 Saver™ is helping members pay lower prices on generic medications  
13 when available. The tool lets us compare the GoodRx available drug  
14 discount price to the member’s out-of-pocket cost at the pharmacy  
15 counter in real time.

16 **2. There is Also Circumstantial Evidence of the Conspiracy**

17 92. Defendants’ parallel conduct is circumstantial evidence that the cartel  
18 exists.

19 93. GoodRx and the PBM Defendants engaged in parallel conduct: they  
20 suppressed the amount paid and increased the fees charged to independent  
21 pharmacists for filling prescriptions for the PBM Defendants’ insured members.

22 94. GoodRx also facilitated a transition away from a marketplace in which  
23 the PBM Defendants competed with one another to negotiate reimbursement  
24 agreements with independent pharmacies and to a coordinated regime. Under this  
25 regime, the PBM Defendants no longer negotiate to secure a competitive  
26 reimbursement rate; instead, they just adopt and use the lowest rate negotiated by any  
27 competitor, then split their savings with GoodRx. This shift represents a sudden  
28 departure from the way the PBM industry has operated for years.

1           95. Since GoodRx's founding in 2011, GoodRx and PBMs have competed  
2 head-to-head to reimburse pharmacies for prescriptions at the pharmacy counter. If  
3 an insured patient chose to use their insured prescription benefit, then their designated  
4 PBM adjudicated the prescription drug claim, and the pharmacy paid the PBM for  
5 doing so. If that patient opted to use GoodRx instead, then the pharmacy paid a fee  
6 to GoodRx, which GoodRx shared with the PBM that supplied the reimbursement  
7 rate used by the patient, and the patient's designated PBM collected none. But under  
8 the GoodRx Integrated Savings Program cartel, the PBM Defendants automatically  
9 divert prescription drug claims to GoodRx, which returns the lowest rate; the  
10 patient's PBM and GoodRx and the supplying PBM collect fees from the pharmacy.  
11 As a result, pharmacists must, suddenly, pay more fees, and fees to more entities, for  
12 many of the prescription drug claims adjudicated through the PBM Defendants.

13           96. Furthermore, pharmacists historically could choose whether to accept  
14 GoodRx's discount codes. Accepting those codes meant paying GoodRx's fees. For  
15 all pharmacists, these fees strain their already paltry margins. The average GoodRx  
16 fee is approximately \$5. When a pharmacy's margins on a prescription drug claim  
17 are already mere pennies, at best, accepting GoodRx and its additional fees could  
18 mean the difference between making \$0.03 for dispensing a prescription and losing  
19 money on the prescription, or between losing money on a prescription and losing  
20 even more money on a prescription. For that reason, some small, independent  
21 pharmacies have historically opted not to accept GoodRx coupons. Under the  
22 GoodRx Integrated Price Savings Program cartel, however, the PBM Defendants and  
23 GoodRx have decided to take that choice away from pharmacists. Now, any  
24 pharmacist that is in-network with one of the PBM Defendants (and being in network  
25 with large PBMs like the PBM Defendants is necessary for virtually all independent  
26 pharmacies) has no choice but to pay GoodRx's fees whenever a PBM Defendant  
27 invokes a GoodRx price instead of its own.

1           97. The GoodRx Integrated Savings Program cartel's structure also  
2 generates parallel reimbursements to pharmacists. Previously, a prescription claim  
3 adjudicated by Caremark would be reimbursed according to Caremark's negotiated  
4 rates; a prescription claim adjudicated by Express Scripts would be reimbursed  
5 according to Express Scripts' negotiated rates; a prescription claim adjudicated by  
6 MedImpact would be adjudicated according to MedImpact's negotiated  
7 reimbursement rates; and so on. Now, regardless of whether the prescription claim is  
8 adjudicated by Caremark, Express Scripts, MedImpact, or Navitus, the claim is  
9 adjudicated according to the same exact rate: the lowest rate secured by one of any  
10 dozens of PBMs. Defendants' agreement, therefore, standardizes prescription drug  
11 reimbursements at the lowest possible rate.

12           98. In a competitive market, competing PBMs would not agree to use a  
13 common tool provided by a competitor to suppress prescription drug reimbursement  
14 claims. Among other things, by paying reasonable reimbursement rates, PBMs could  
15 be certain that pharmacists would continue to serve patients tied to their services.

16           99. Even if the PBM Defendants' only incentive were to pay the lowest  
17 available rate for prescription drug claims, in a competitive market, they would not  
18 agree to do so using the same program offered by the same provider (i.e., GoodRx's  
19 Integrated Savings Program), which also happens to be a rival in the prescription  
20 drug claim reimbursement market. Rather, they would compete to find the optimal  
21 balance between keeping the costs of claims down while also minimizing the risk  
22 that pharmacies would refuse to do business with them. Absent a conspiracy, the  
23 PBM Defendants would negotiate their own reimbursement rates that accurately  
24 reflected their size, bargaining power, and business strategies. Now, instead, they just  
25 borrow the rate negotiated by a competitor. That rate—agreed to by the competitor  
26 PBM and a participating pharmacy—reflects that pharmacy's judgment about what  
27 reimbursement rate it can accept, considering the volume of patients subject to that  
28

1 rate, the fees that particular PBM would charge, and other factors that are unique to  
2 that PBM.

3 100. By implementing the exact same reimbursement suppression strategies,  
4 the PBM Defendants can collectively maximize their profit while still charging their  
5 fees (regardless of whether they are comparable to their competitor's fees), and split  
6 their ill-gotten gains with GoodRx, which would otherwise not profit from  
7 reimbursement claims adjudicated under the PBMs' pharmacy benefits. The only  
8 market players who lose are the pharmacies, who have no choice but to accept  
9 suppressed payments and pay inflated fees.

### 10 **3. Several "Plus Factors" Support Plaintiff's Allegations of Conspiracy.**

11 101. Plus factors are categories of evidence that help courts and juries  
12 differentiate competition and collusion. Here, multiple plus factors support the  
13 existence of the GoodRx Integrated Savings Program cartel, including: (i) GoodRx's  
14 and the PBM Defendants' motives to conspire; (ii) the PBM Defendants' utilization  
15 of real-time competitor pricing information to determine reimbursements; (iii) the  
16 cartel's artificial standardization of market rates; (iv) the high levels of concentration  
17 within the prescription drug claim reimbursement market; and (v) the prescription  
18 drug claim reimbursement market's high barriers to entry.

#### 19 **(i) GoodRx and the PBM Defendants Have Motives to Conspire.**

20 102. GoodRx and the PBM Defendants had distinct, complementary motives  
21 to conspire—the ultimate aim of which, for all involved, was additional revenue a  
22 the expense of pharmacies.

23 103. GoodRx's motive was to gain back and increase the volume of fees it  
24 had lost when its partnership with Kroger dissolved. GoodRx could not control the  
25 prescription prices it offered through its platform—those were determined by  
26 agreements between PBMs and pharmacies. Therefore, it could not slash its prices to  
27 lure additional patients to choose GoodRx over their insurance at the pharmacy  
28 counter. The number of monthly active patients that elected to visit GoodRx's

1 platform had remained relatively stable (fluctuating between 5.7 million and 6.4  
2 million) since the end of 2020 when healthcare access normalized following the  
3 emergence of the Covid-19 pandemic. Therefore, there was not an organic source of  
4 new patients visiting GoodRx's platform.

5 104. The PBM Defendants, meanwhile, had their own motive to conspire  
6 with GoodRx and with each other. Each time a patient chose to forsake their insured  
7 pharmacy benefit and utilize GoodRx's discounts, the PBMs lost out on opportunities  
8 to collect fees and other payouts from pharmacies, manufacturers, and health plans.  
9 To staunch this shift, PBMs would have to compete more effectively with GoodRx  
10 by restoring some of the value of a prescription drug benefit to patients; but doing so  
11 would cut into their lucrative margins. By colluding with GoodRx, rather than  
12 competing, the PBM Defendants could continue to shift costs onto pharmacies, and  
13 still collect fees on the transactions. In short, the PBM Defendants could make  
14 additional money by colluding that they could not if they continued to compete.

15 **(ii) The GoodRx Cartel Gives the PBM Defendants Real Time**  
16 **Access to Competitors' Pricing Information.**

17 105. GoodRx has, by virtue of its discount card aggregation business, access  
18 to more than a dozen PBMs' prescription-drug pricing information. This is highly  
19 specific, highly granulated data which varies drug by drug and pharmacy by  
20 pharmacy. It aggregates that information and, when a patient seeks to use GoodRx's  
21 discount at the pharmacy number, it provides to the pharmacy the BIN and PCN  
22 codes necessary to route the prescription to the correct PBM.

23 106. Within the GoodRx Integrated Savings Program cartel, all of GoodRx's  
24 data, including which PBMs are offering which discounts, is integrated into the PBM  
25 Defendants' claims processing systems. When an insured patient presents their  
26 prescription benefit card at the pharmacy, the pharmacist sends the claim to the  
27 patient's PBM. That means that the PBM Defendants are searching through the offers  
28 from their competitor PBMs, selecting the competitor PBM that negotiated the lowest



1 price, and then instructing the pharmacy on which PBM to use by transmitting the  
2 competitors' identification codes.

3 107. By using the GoodRx Integrated Savings Program, the PBM Defendants  
4 gain invaluable information about their competitors' deals with pharmacies: they not  
5 only know when someone has negotiated a lower price than they have, they know  
6 who negotiated it. This price-sharing practice is particularly aberrant among PBMs,  
7 who are typically "fanatical about the secrecy of their pricing," and thus strong  
8 circumstantial evidence of a conspiracy.

9 108. Not only does GoodRx share its pricing data—which is really the  
10 pricing data of other PBM competitors—with the PBM Defendants, its competitors;  
11 this data sharing is pervasive, occurring each time a patient insured by one of the  
12 PBM Defendants accesses their prescription drug benefit.

13 109. Approximately 6.3 billion prescriptions are filled every year. The PBM  
14 Defendants collectively account for close to two-thirds of all prescription drug  
15 claims—or 4.1 billion to 4.4 billion prescription claims each year. That means that  
16 GoodRx and the PBM Defendants are sharing pricing data more than 11 million times  
17 *every day*.

18 **(iii) The GoodRx Integrated Savings Program Cartel Artificially**  
19 **Standardizes Market Rates for Prescription Drug Claims.**

20 110. The result of the GoodRx Integrated Savings Program cartel—indeed,  
21 its goal—is the artificial standardization of the prices paid to pharmacies for  
22 prescription drug claims.

23 111. In a competitive market, each PBM would negotiate to secure its own  
24 reimbursement rate agreements with independent pharmacies. The PBMs would seek  
25 to differentiate themselves from competitors based on the number of covered patients  
26 they can offer the pharmacy access to, the reimbursements offered, and the fees  
27 attached to the agreement. PBMs would seek the lowest possible cost for  
28 pharmacists' services. Pharmacists would push back to secure a more lucrative deal.

1 This competition would result in competitive rates for independent pharmacists'  
2 services.

3 112. But the GoodRx Integrated Savings Program cartel eliminates all  
4 motivation for the PBM Defendants to compete. Caremark, Express Scripts,  
5 MedImpact, and Navitus no longer need to seek to negotiate the lowest possible price,  
6 and their efforts to secure a lower price cannot be constrained by pharmacy pushback.  
7 Instead, the PBM Defendants automatically choose the lowest available price offered  
8 to a pharmacy by *any* PBM in every GoodRx-related transaction.

9 113. The cartel also results in the standardization and inflation of fees  
10 charged to pharmacists in every GoodRx-related transaction. Before the GoodRx  
11 Integrated Savings Program cartel formed, pharmacists had to pay fees to only one  
12 PBM per transaction, and they had to pay GoodRx's 15% fee only when an insured  
13 patient opted to use GoodRx instead of their insurance benefits. But under the  
14 GoodRx Integrated Savings Program cartel, Defendants force pharmacists to pay fees  
15 to two PBMs (a PBM Defendant and the PBM that supplied the price paid). Now,  
16 Defendants force pharmacies to pay GoodRx's fee on each of the billions of  
17 prescriptions adjudicated using a price supplied by GoodRx.

18 114. Since the PBM Defendants control close to two-thirds of all prescription  
19 claims adjudicated, pharmacists receive the lowest possible reimbursement, and pay  
20 additional fees, for close to two-thirds of all prescriptions filled. This largely  
21 standardizes the prices paid to, and fees extracted from, independent pharmacies  
22 across the entire prescription drug claim reimbursement market.

23 **(iv) The Prescription Drug Claim Reimbursement Market is**  
24 **Highly Concentrated.**

25 115. Collusion has a greater chance of success, and therefore is more likely,  
26 in highly concentrated markets. PBMs and GoodRx operate in a highly concentrated  
27 space in the U.S. pharmaceutical distribution chain.

28

1 116. The U.S. Department of Justice and the Federal Trade Commission  
2 evaluate the consolidation of a market—most commonly in the context of assessing  
3 proposed mergers—using the Herfindahl-Hirschman Index (“HHI”), which is  
4 calculated by squaring the market share of each competitor in a market.<sup>17</sup> A highly  
5 commoditized market with many participants would have an HHI near zero;  
6 conversely, a market with only one participant holding 100% of the market would  
7 have an HHI of 10,000.<sup>15</sup><sup>18</sup> The DOJ and FTC consider a market with an HHI of  
8 over 1,000 to 1,800 to be moderately concentrated, and a market with an HHI of over  
9 1,800 to be “highly concentrated”, and presumes that a change in HHI from a  
10 combination among market participants of over 100 will substantially lessen  
11 competition in that market.<sup>19</sup>

12 117. First, GoodRx holds a commanding plurality of the discount card  
13 market: it controls 44% of all discount card transactions. Its next closest competitor  
14 accounts for just 14% of transactions, with its second and third largest competitors  
15 accounting for 8% and 7%, respectively. The remaining 26% of the market is shared  
16 among all other, smaller discount card companies. This means that the market for  
17 discount card services is highly concentrated, with an HHI above 2,196.

18 118. Second, the market for prescription drug claim reimbursements from  
19 PBMs is highly concentrated. The three largest PBMs control 80% of the total  
20 prescriptions filled through insurance; the top 5 control 94%.<sup>17</sup><sup>20</sup> The HHI of the  
21 market for total prescription claims, at the national level, is at least 2,252.

22  
23  
24 <sup>17</sup> U.S. DOJ & FTC, *Merger Guidelines* 5 (Dec. 18, 2023).

25 <sup>18</sup> *Id.*

26 <sup>19</sup> *Id.* At 5-6.

27 <sup>20</sup> Caremark leads the pack with 34% of total equivalent prescription claims managed in 2023,  
28 followed by Express Scripts at 23%, OptumRx at 22%, Humana Pharmacy Solutions at 7%,  
MedImpact at 5%, and Prime Therapeutics at 3%. All other PBMs, plus cash paying customers,  
make up only 6% of the total prescription claims. Adam Fein, *The Top Pharmacy Benefit Managers  
of 2023: Market Share and Trends for the Biggest Companies—And What’s Ahead*, Drug Channels  
(Apr. 9, 2024).

1 119. This national-level market share, though, does not tell the whole story.  
 2 While most PBMs operate on a nationwide scale, their presence is not uniform across  
 3 the whole country; some have higher market shares in one area than another. At the  
 4 state level, the average HHI for PBMs is 3,703, with 84% of states' markets  
 5 qualifying as highly concentrated. At the local level, defined as the Metropolitan  
 6 Statistical Area ("MSA") the average HHI is even higher: 4,086, with 85% of MSAs  
 7 qualifying as highly concentrated.<sup>21</sup>

8 120. Furthermore, through their association and utilization of insurance and  
 9 pharmacy networks, pharmacies have little choice but to utilize the services and  
 10 benefits offered by PBMs. The top 10 PBMs control 97% of the market for retail  
 11 pharmacy network management—meaning those 10 PBMs control which  
 12 pharmacies 97 out of 100 people in the United States can use. Under this metric,  
 13 Express Scripts leads the pack at the national level with 22%; followed by OptumRx  
 14 at 18%; Caremark at 16%; Prime at 14%; and others at 11%, 10%, 3%, 2%, 1%, 1%,  
 15 and 1% to round out the top ten. The HHI for the market for access to PBMs' network  
 16 pharmacies is at least 1,495, which qualifies as moderately concentrated.

17 121. And although no industry analyst appears to have analyzed the market  
 18 share of PBMs in terms of covered lives, using only the percentages of covered lives  
 19 controlled by the five PBM Defendants in this case, it is clear the market is highly  
 20 concentrated. The PBM Defendants' share of covered lives yields an HHI of at least  
 21 2,113, and the actual HHI is likely much higher, considering that OptumRx, which  
 22 is not one of the PBM Defendants, is one of the three largest PBMs and vertically  
 23 integrated with the largest insurer, UnitedHealth, and thus commands significant  
 24 market share on its own. As a function of access to covered lives, the prescription  
 25 drug claim reimbursement market is, once again, highly concentrated.

26 **(v) There are High Barriers to Entry.**

27 <sup>21</sup> *Id.* In some regions of the country, concentration levels were even higher still: for example, in  
 28 Alabama, the HHI is 7,284; in Michigan it is 6,622; and in Delaware it is 6,471. In only one state,  
 Georgia, was the HHI of the PBM markets lower than 1,800. *Id.* at Ex. A1.

1 122. There are high barriers to entry in the U.S. prescription drug claim  
2 reimbursement market.

3 123. Gaining a foothold poses formidable challenges to would-be market  
4 entrants. PBMs are responsible for much more than just adjudicating prescription  
5 drug claims. To function they must also convince health plans to contract for their  
6 services, negotiate rebates and fees for thousands of drugs with drug companies, build  
7 a robust pharmacy network by negotiating contracts with tens of thousands of  
8 pharmacies, develop the requisite expertise to fulfill the scientific scrutiny role of a  
9 Pharmacy and Therapeutics committee, develop and maintain a formulary, and many  
10 other tasks.

11 124. Even if a potential competitor opted to forge ahead despite these  
12 barriers, it would require significant capital outlays to operate as a PBM. And they  
13 would face significant hurdles contending with the economies of scale enjoyed by  
14 their incumbent competitors. This dynamic presents aspiring PBM entrants with a  
15 chicken- and-egg type of conundrum: to be able to negotiate favorable drug rebates  
16 or build a pharmacy network with competitive reimbursement prices, an aspiring  
17 entrant would need to amass a large number of insured members; but to convince  
18 insurers to abandon their existing PBM and retain this new PBM, the PBM would  
19 have to have competitive drug pricing and pharmacy reimbursement rates, along with  
20 a robust pharmacy network.

21 125. Establishing name recognition in an industry dominated by long-  
22 entrenched, well-recognized, and vertically integrated incumbents presents an  
23 additional significant hurdle. Furthermore, many PBMs—such as Caremark and  
24 Express Scripts—are vertically integrated with insurers representing large swaths of  
25 the insured population that the new entrant could not hope to pry away. And many  
26 incumbents—like Caremark and Navitus—are vertically integrated with pharmacies  
27 which would be unlikely to give a favorable deal to their integrated incumbent PBM's  
28 new competitor.

1 126. The provision of prescription benefits, as a subset of health benefits, is  
2 also highly regulated at both the federal and state level. And state laws governing  
3 PBM businesses specifically vary from state to state. Every state has laws directed to  
4 PBMs. Over half of the states require PBM licensure or registration. Nearly half  
5 require reporting rebate or other information to the state. Some states have outlawed  
6 spread pricing, for example, while some prohibit clawbacks or retroactive fees. On  
7 top of that, both the U.S. Congress and the FTC have been scrutinizing PBM business  
8 models, with changes likely on the horizon. This patchwork is ever-changing as new  
9 legal and regulatory requirements are created on a regular basis.

10 127. These barriers to entry further cement the industry dominance of the  
11 PBM Defendants—five of the six largest PBMs in the country—by ensuring a new  
12 market entrant cannot upset the GoodRx Integrated Savings Program cartel’s scheme.

13 **C. The GoodRx Cartel Harms Pharmacies by Suppressing Reimbursements,**  
14 **Ballooning the Fees They Pay PBMs, and Depriving Them of Parking**  
15 **Guarantees.**

16 128. GoodRx and the PBM Defendants profit handsomely from the GoodRx  
17 Integrated Savings Program cartel, at the expense of independent pharmacies.

18 129. First, the cartel’s scheme empowers GoodRx to collect fees on more  
19 prescription claims than it could under its original design. From its inception and  
20 until the formation of the cartel, GoodRx could collect fees only when a patient used  
21 GoodRx’s discount codes, which necessarily meant not using their pharmacy benefit.

22 130. But now, GoodRx’s prices are automatically applied whenever they are  
23 lower than a PBM Defendant’s, so GoodRx can now collect a fee on prescription  
24 drug claims processed through patients’ prescription benefits. GoodRx predicts that  
25 5% of the claims processed thus far in 2024 using its aggregated pricing data are  
26 attributable to Defendants’ Integrated Savings Program. With more than 100 million  
27 paid claims per year, and with an average fee of \$5 per transaction, which amounts  
28

1 to more than a projected \$25 million per year in additional fees extracted from  
2 pharmacies by GoodRx.

3 131. Second, the GoodRx Integrated Savings Program cartel's scheme  
4 empowers the PBM Defendants to artificially suppress the reimbursements they pay  
5 to pharmacies. PBMs profit from lower reimbursements to and extracting larger fees  
6 from health plans: the larger the savings, the larger the fee. Once again, suppressing  
7 the reimbursement rates paid to pharmacies represents greater profits to the PBM  
8 Defendants. And on top of that, the PBM Defendants can charge the pharmacies fees,  
9 and claw back payments to pharmacies, on prescriptions that, prior to the cartel's  
10 formation, they could not.

11 132. Because the PBM Defendants keep their negotiated drug prices and  
12 prescription dispensing fees secret (except from their co-conspirators in the GoodRx  
13 Integrated Savings Program cartel), the precise amount of excess money they collect  
14 from pharmacies cannot be calculated without discovery. But assuming that using  
15 GoodRx's algorithm to price their prescription drug reimbursements results in a  
16 GoodRx price being used 5% of the time; assuming that the GoodRx price is, on  
17 average, \$5 less than the PBM's negotiated reimbursement price; and assuming that  
18 the average PBM dispensing fee is just \$2, the PBM Defendants could expect to  
19 underpay pharmacies by approximately \$35 million from the GoodRx Integrated  
20 Savings Program cartel in 2024 alone.

21 133. Third, the GoodRx Integrated Savings Program cartel deprives  
22 independent pharmacies of the benefit of contractual price guarantees. A common  
23 term in a network pharmacy contract between a PBM and an independent pharmacy  
24 is an "effective rate" guarantee. In the pharmacy context, an effective rate guarantee  
25 clause is a promise from a PBM to a pharmacy that the PBM will assure a minimum  
26 level of aggregate reimbursement to a pharmacy (usually expressed as a percentage  
27 of a benchmark price, such as "AWP – 85%"). PBMs and pharmacies periodically  
28 true up the reimbursement payments from PBMs to pharmacies, which often results

1 in PBMs remitting thousands of dollars they owe to pharmacies to meet the minimum  
2 guaranteed reimbursement level.

3 134. However, these pharmacy effective rate guarantees contractually do not  
4 apply to any prescription claims adjudicated through discount card programs like  
5 GoodRx—meaning that the PBM Defendants can evade their minimum payment  
6 obligations to independent pharmacies whenever claims are processed using a  
7 reimbursement rate supplied by GoodRx. Upon information and belief, the  
8 prescription claims shunted through the GoodRx Integrated Savings Program cartel’s  
9 payment suppressing scheme disproportionately represent claims that, if processed  
10 through ordinary reimbursement mechanisms, would have required the PBM  
11 Defendants to provide additional payments to independent pharmacies. As a result,  
12 pharmacies lose out on thousands of dollars a month. Upon information and belief,  
13 these losses are steep, and can be equal to, or as much as double, the losses  
14 independent pharmacies sustain from the additional GoodRx fees and depressed  
15 reimbursement rates.

16 135. The damages resulting from the GoodRx Integrated Savings Program  
17 cartel will only grow as time goes on. Unless enjoined, the cartel will likely continue  
18 to grow and add new members, and an increased number of prescriptions will be  
19 processed through the cartel. The GoodRx Integrated Savings Program cartel  
20 removes the PBM Defendants’ need and incentive to negotiate aggressively for lower  
21 pharmacy reimbursement rates. Why negotiate to beat competitors when you can just  
22 algorithmically adopt your competitor’s hard-negotiated reimbursement price?

## 23 **VI. ANTITRUST IMPACT**

24 136. During the relevant time period, Plaintiff and Class Members received  
25 substantial reimbursements for prescription drug claims directly from the  
26 Defendants.

27 137. As a result of Defendants’ illegal conduct, Plaintiff and Class Members  
28 paid artificially inflated prices to the PBM Defendants and GoodRx in order to secure



1 access to reimbursements for claims for prescription drugs dispensed to the PBM  
2 Defendants' insureds. Those prices were substantially greater than the prices Plaintiff  
3 and Class Members would have paid but for the illegal conduct alleged herein  
4 because: (1) the discounts that pharmacies had to concede to secure prescription drug  
5 claim reimbursements were artificially inflated by Defendants' illegal conduct; (2)  
6 the fees pharmacies had to pay to secure prescription drug claim reimbursements  
7 were multiplied by Defendants' illegal conduct; and (3) pharmacies were deprived  
8 of the opportunity to refuse to accept GoodRx's aggregated discounts.

9 138. As a consequence, Plaintiff and Class Members have sustained  
10 substantial losses and damage to their business and property in the form of  
11 overcharges. The full amount of damages will be calculated after discovery and upon  
12 proof at trial.

## 13 **VII. IMPACT ON INTERSTATE COMMERCE**

14 139. At all relevant times, Defendants offered, adjudicated, and disbursed  
15 reimbursements for prescription drug claims in a continuous and uninterrupted flow  
16 of commerce across state and national lines and throughout the United States.

17 140. At all material times, Defendants transmitted and received funds,  
18 contracts, invoices, and other forms of business communications and transactions,  
19 through the mail and over the wires in a continuous and uninterrupted flow of  
20 commerce across state and national lines and throughout the United States in  
21 connection with the adjudication of prescription drug reimbursements by members  
22 of the GoodRx Integrated Savings Program cartel through GoodRx's Integrated  
23 Savings Program.

24 141. In furtherance of their efforts to restrain competition, Defendants  
25 employed the U.S. mail and interstate and international telephone lines, as well as  
26 means of interstate and international travel. Defendants' activities were within the  
27 flow of, and have substantially affected (and will continue to substantially affect),  
28 interstate commerce.

1 **VIII. CLASS ACTION ALLEGATIONS**

2 142. Plaintiff brings this action on behalf of itself and, under Federal Rule  
3 of Civil Procedure 23(a), (b)(2), and (b)(3), as a representative of the following  
4 Classes defined as:

5  
6 **Rule 23(b)(3) Class (“(b)(3) Class”)**

7 All entities within the United States that (1) dispensed generic  
8 prescription medication to a patient using insurance and (2) received  
9 reimbursement from one of the PBM Defendants for that prescription at  
10 a GoodRx-supplied price from January 1, 2023 (or the date on which  
11 Express Scripts launched its Price Assure program) until the  
12 anticompetitive effects of Defendants’ unlawful conduct cease.

13  
14 **Rule 23(b)(2) Class (“(b)(2) Class”)**

15 All entities within the United States who currently dispense generic  
16 prescription medication to patients using insurance from one of the PBM  
17 Defendants for that prescription at a GoodRx-supplied price.

18  
19 Excluded from the Classes are Defendants and any entities owned or operated by  
20 Defendants and/or their officers, directors, management, employees, parents,  
21 subsidiaries, or affiliates, and all governmental entities. For the avoidance of doubt,  
22 any pharmacies that are part of the same vertically integrated entity as any Defendant  
23 are excluded from the Classes.

24 143. Class Members are so numerous that joinder is impracticable. There are  
25 nearly 20,000 independent pharmacies in the United States.

26 144. Plaintiff’s claims are typical of the claims of Class Members. Plaintiff  
27 and Class Members were damaged by the same wrongful conduct—i.e., they will  
28 show that the same anticompetitive and unlawful misconduct informed them and

1 caused them to receive reimbursements for dispensing prescriptions that were lower  
2 than what they would have received absent Defendants' wrongful and collusive  
3 conduct.

4 145. Plaintiff is represented by counsel with experience in the prosecution of  
5 class action antitrust litigation, with particular experience with class action antitrust  
6 litigation involving the healthcare industry. Plaintiff's counsel possesses the  
7 resources and expertise needed to vigorously litigate the case for the Classes.

8 146. Plaintiff will fairly and adequately protect and represent the interests of  
9 Class Members. Plaintiff's interests and those of its counsel fully align with, and are  
10 not antagonistic to, the interests of Class Members. Plaintiff will and can carry out  
11 the duties incumbent on class representatives to protect the interests of all Class  
12 Members.

13 147. Questions of law and fact common to the members of the Classes  
14 include:

15 (a) Whether Defendants formed a horizontal agreement, combination,  
16 conspiracy, or common understanding pursuant to which they artificially  
17 suppressed the rate paid to independent pharmacies for dispensing medications  
18 to individuals whose prescription drug benefits were administered by the PBM  
19 Defendants;

20 (b) Whether Defendants' alleged misconduct constitutes a per se violation  
21 of Section 1 of the Sherman Antitrust Act;

22 (c) Whether Defendants' conduct caused Class Members throughout the  
23 United States to receive artificially suppressed reimbursements for dispensing  
24 medications to individuals whose prescription drug benefits were administered  
25 by the PBM Defendants;

26 (d) Whether the anticompetitive scheme alleged herein has substantially  
27 affected interstate commerce;

28

1 (e) Whether Defendants’ anticompetitive conduct caused antitrust injury to  
2 Plaintiff and Class Members; and

3 (f) The proper quantum of aggregate damages.

4 148. These common questions predominate over questions that may affect  
5 only individual (b)(3) Class Members because Defendants have acted on grounds  
6 generally applicable to the entire class, thereby making damages with respect to the  
7 (b)(3) Class as a whole appropriate. In cases, like this one, that allege price-fixing  
8 among competitors, the common legal and factual questions regarding the  
9 conspiracy’s alleged existence by itself has been held to predominate over any  
10 possible individualized issues, thus warranting class certification.

11 149. Class action treatment is a superior method for the fair and efficient  
12 adjudication of the controversy on behalf of the (b)(3) Class. Such treatment will  
13 permit many similarly situated persons to prosecute their common claims in a single  
14 forum simultaneously, efficiently, and without the unnecessary duplication of  
15 evidence, effort, or expense that numerous individual actions would engender. The  
16 benefits of proceeding through the class mechanism, including providing injured  
17 persons or entities a method for obtaining redress on claims that could not practicably  
18 be pursued individually, substantially outweighs any potential difficulties in  
19 managing this class action.

20 150. Defendants have acted or refused to act on grounds that apply generally  
21 to the (b)(2) Class, so that final injunctive relief or corresponding declaratory relief  
22 is appropriate respecting the (b)(2) Class as a whole.

23 151. Plaintiff knows of no special difficulty to be encountered in the  
24 maintenance of this action that would preclude its maintenance as a class action.

25 **IX. COUNTS**

26 **COUNT ONE: BREACH OF CONTRACT**

27 ***CLAIM I: AGREEMENT IN RESTRAINT OF TRADE***

28 *A per se* violation of Section 1 of the Sherman Act (15 U.S.C. § 1)

(Classes Against All Defendants)

152. Plaintiff incorporates by reference all preceding paragraphs and allegations as if set forth fully herein.

153. Plaintiff seeks relief on behalf of itself and all Class Members under Section 4 of the Clayton Antitrust Act for Defendants' conduct in violation of Section 1 of the Sherman Act.

154. Defendants, directly and through their divisions, subsidiaries, agents, and affiliates, engage in interstate commerce in the purchase and reimbursement of prescription drug claims.

155. Defendants are horizontal competitors in the market for generic prescription drug claim reimbursements. The PBM Defendants compete with one another to solicit contracts with health plans that provide the PBMs authority to reimburse for prescription drug claims by the health plans' members, and to collect revenue from pharmacies from those reimbursements. GoodRx and the PBM Defendants all compete directly with each other for individual members' prescription drug reimbursement claims.

156. Beginning on or around January 1, 2023, Defendants entered into and engaged in a continuing contract, combination, or conspiracy to unreasonably restrain interstate trade and commerce, which amounted to a per se violation of Section 1 of the Sherman Antitrust Act, 15 U.S.C. § 1.

157. Specifically, Defendants have combined to form a cartel to collect additional fees from independent pharmacies and artificially suppress prescription drug reimbursement rates paid to independent pharmacies across the United States in GoodRx-related transactions, which they accomplished by adopting and implementing the GoodRx Integrated Savings Program.

158. Defendants' conduct was undertaken with the intent, purpose, and effect of artificially suppressing prescription drug reimbursement rates below the

1 competitive level and collecting fees above the competitive level in GoodRx-related  
2 transactions.

3 159. Defendants perpetrated this scheme with the purpose of decreasing  
4 reimbursement rates, collecting additional fees for their own benefit, and evading the  
5 PBM Defendants' effective rate guarantee obligations to pharmacies.

6 160. Defendants' conduct in furtherance of the unlawful scheme described  
7 herein was authorized, ordered, or executed by their officers, directors, agents,  
8 employees, or representatives while actively engaging in the management of the  
9 defendants' affairs.

10 161. Defendants' cartel has caused Plaintiff and (b)(3) Class Members to  
11 suffer damages in the form of artificially suppressed reimbursement rates and  
12 payment of supracompetitive fees in GoodRx-related transactions.

13 162. The contract, combination, or conspiracy alleged herein has taken the  
14 form of a horizontal conspiracy between competitors in the market for pharmacy  
15 reimbursements.

16 163. In furtherance of this contract, combination, or conspiracy, the  
17 Defendants have committed various acts, including as follows:

- 18 a. The PBM Defendants provided private, confidential, and detailed  
19 internal reimbursement data to GoodRx for use in comparing their  
20 negotiated reimbursement rates to rates aggregated by GoodRx.'
- 21 b. GoodRx integrated its reimbursement aggregator into the PBM  
22 Defendants' claims processing infrastructure, giving the PBM  
23 Defendants real-time access to competitors' negotiated prescription  
24 drug claim reimbursement rates, as well as sufficient information to  
25 identify the competitor that had negotiated the rates.
- 26 c. Defendants used GoodRx's integrated data to calculate reimbursement  
27 rates for prescription drug claim reimbursement rates.
- 28 d. The PBM Defendants paid reimbursements for prescription drug claims

1 according to the rates supplied by GoodRx’s integrated reimbursement  
2 aggregator.

3 e. The PBM Defendants outsourced prescription drug reimbursement rates  
4 to GoodRx, knowing that GoodRx would supply an artificially  
5 suppressed price.

6 f. Defendants exchanged competitively sensitive, real-time, private,  
7 confidential, and detailed prescription drug claim reimbursement  
8 information with each other, including by using GoodRx’s integrated  
9 reimbursement aggregator.

10 g. Defendants multiplied the fees charged to independent pharmacies by  
11 enabling both GoodRx and a patient’s PBM to collect fees where, in the  
12 absence of the scheme, only one could have collected a fee.

13 h. The PBM Defendants evaded their obligations to independent  
14 pharmacies under the effective rate guarantee clauses in the PBM-  
15 pharmacy contracts by migrating a significant number of transactions  
16 that would otherwise be covered by that guarantee to GoodRx’s coupon  
17 program, which was excluded from the guarantee.

18 164. As a direct and proximate result of Defendants’ unlawful cartel, Plaintiff  
19 and Class Members have suffered injury to their business or property and will  
20 continue to suffer economic injury and deprivation of the benefit of free and fair  
21 competition unless the Defendants’ conduct is enjoined.

22 165. Plaintiff and (b)(3) Class Members are entitled to recover treble  
23 damages, interest on those damages, and reasonable attorneys’ fees and costs under  
24 Section 4 of the Clayton Act, 15 U.S.C. § 15. Class Members are further entitled to  
25 an injunction and equitable relief that the Court deems proper.

26 **X. PRAYER FOR RELIEF**

27 166. WHEREFORE, the Plaintiff petitions for the following relief.

28 a. A determination that this action may be maintained as a class

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action pursuant to Federal Rule of Civil Procedure 23, that Plaintiff be appointed as class representative, and that Plaintiff’s counsel be appointed as class counsel on behalf of the Classes;

- b. A determination that the conduct set forth herein is unlawful under Section 1 of the Sherman Antitrust Act;
- c. A judgment and order requiring the defendants to pay damages to the Plaintiff and members of the (b)(3) Class, trebled;
- d. A permanent injunction on behalf of the Classes prohibiting Defendants from engaging in the anticompetitive conduct alleged herein;
- e. An award of attorneys’ fees and costs;
- f. An award of pre- and post-judgment interest on all amounts awarded; and
- g. Such other and further relief as the Court deems just and equitable.

**XI. JURY TRIAL DEMAND**

Plaintiff, on behalf of itself and the proposed Classes, demands a trial by jury of all issues so triable

DATED: February 7, 2025

Respectfully submitted,

**PRITZKER LEVINE LLP**  
By: /s/ Elizabeth C. Pritzker

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**PROOF OF SERVICE**

I hereby certify that on February 7, 2025, I caused to be electronically filed the foregoing document CLASS ACTION COMPLAINT with the Clerk of the Court using the ECF system which sent notification of such filing to all counsel of record.

/s/ Elizabeth C. Pritzker  
Elizabeth C. Pritzker